Financial Report June 30, 2024

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**RSM US LLP** 

## **Independent Auditor's Report**

Board of Directors Aspire of Illinois

## **Opinion**

We have audited the financial statements of Aspire of Illinois (Aspire), which comprise the statements of financial position as of June 30, 2024 and 2023, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Aspire as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Aspire and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Aspire's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, and design and perform audit procedures responsive to those risks. Such procedures include
  examining, on a test basis, evidence regarding the amounts and disclosures in the financial
  statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of Aspire's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the
  financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about Aspire's ability to continue as a going concern for a reasonable period of
  time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

RSM US LLP

Chicago, Illinois December 6, 2024

# Statements of Financial Position June 30, 2024 and 2023

		2024		2023
Assets				
Cash and cash equivalents	\$	1,712,356	\$	2,207,562
Investments	·	8,975,365		7,389,492
Accounts receivable:		, ,		
Pledges receivable, net		620,881		593,169
Contracts, State of Illinois and other, net		1,667,249		1,592,118
Prepaid expenses and deposits		253,924		222,276
Deferred compensation, managed fund		201,704		154,173
Property and equipment, net		10,091,812		10,347,444
Right-of-use-asset—operating lease		33,452		47,103
Total assets	\$	23,556,743	\$	22,553,337
Liabilities and Net Assets  Liabilities:	¢	E79 242	¢	837 236
Accounts payable	\$	578,343	\$	837,236
Accrued expenses:		4 202 E00		1 274 672
Salaries and related payroll taxes Other		1,383,590 44,812		1,274,673 25,771
Lease liabilities—operating leases		34,172		47,803
Lease liabilities—finance leases		289,402		377,743
Long-term debt, net		1,365,055		1,691,156
Deferred compensation liability		201,704		154,173
Total liabilities		3,897,078		4,408,555
Net assets:				
Without donor restrictions		18,599,675		16,973,806
With donor restrictions		1,059,990		1,170,976
Total net assets		19,659,665		18,144,782
Total liabilities and net assets	\$	23,556,743	\$	22,553,337

# Statement of Activities Year Ended June 30, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue:			
Fees and grants from government agencies (net of bad			
debt allowances of \$36,607)	\$ 16,306,191	\$ - \$	16,306,191
Participant/family fees	1,813,944	-	1,813,944
Contracts for goods and services and other income			
(net of cost of goods sold of \$265,763)	145,671	-	145,671
Investment returns, net	590,994	17,494	608,488
Total revenue	18,856,800	17,494	18,874,294
Public support:			
Contributions of cash and other financial assets	321,372	1,279,653	1,601,025
Contributions of nonfinancial assets	152,887	-	152,887
Special events (net of related expenses of \$254,764)	449,404	-	449,404
Total public support	923,663	1,279,653	2,203,316
Net assets released from restrictions	1,408,133	(1,408,133)	-
Total revenue and public support	21,188,596	(110,986)	21,077,610
Expenses:			
Program services:			
Living	10,246,576	-	10,246,576
Learning	2,725,448	-	2,725,448
Behavioral health	599,224	_	599,224
Innovation	366,613	_	366,613
Careers	1,985,315	-	1,985,315
CoffeeWorks	204,204	_	204,204
Total program services	16,127,380	-	16,127,380
Supporting services:			
Development	1,371,635	-	1,371,635
Management and general	2,067,403	_	2,067,403
Total supporting services	3,439,038	-	3,439,038
Total expenses	19,566,418	-	19,566,418
Increase (decrease) in net assets			
before other items	1,622,178	(110,986)	1,511,192
Other items:			
Net gain on sale of property	3,691	<u>=</u>	3,691
Total other items	3,691	-	3,691
Increase (decrease) in net assets	1,625,869	(110,986)	1,514,883
Net assets:			
Beginning of year	16,973,806	1,170,976	18,144,782
End of year	\$ 18,599,675	\$ 1,059,990 \$	19,659,665

# Statement of Activities Year Ended June 30, 2023

	V	Vithout Donor Restrictions	With Donor Restrictions	Total
Revenue:				
Fees and grants from government agencies (net of bad				
debt allowances of \$13,937)	\$	14,056,132	\$ -	\$ 14,056,132
Participant/family fees		1,815,914	-	1,815,914
Contracts for goods and services and other income				
(net of cost of goods sold of \$232,471)		119,825	-	119,825
Investment returns, net		321,201	556	321,757
Total revenue		16,313,072	556	16,313,628
Public support:				
Contributions of cash and other financial assets		620,267	1,110,013	1,730,280
Contributions of nonfinancial assets		35,635	-	35,635
Special events (net of related expenses of \$274,092)		439,907	-	439,907
Total public support		1,095,809	1,110,013	2,205,822
Net assets released from restrictions		1,979,814	(1,979,814)	-
Total revenue and public support		19,388,695	(869,245)	18,519,450
Expenses:				
Program services:				
Living		8,797,545	_	8,797,545
Learning		2,236,975	_	2,236,975
Behavioral health		543,485	_	543,485
Innovation		477,508	_	477,508
Careers		1,658,387	_	1,658,387
CoffeeWorks		173,657	_	173,657
Total program services		13,887,557	-	13,887,557
Supporting services:				
Development		1,151,576	_	1,151,576
Management and general		1,979,871	_	1,979,871
Total supporting services	-	3,131,447		3,131,447
rotal supporting corrioss	•	0,101,111		3,131,111
Total expenses		17,019,004	-	17,019,004
Increase (decrease) in net assets				
before other items		2,369,691	(869,245)	1,500,446
Other items:				
Net gain on sale of property		19,995	-	19,995
Employee retention tax credit		766,459	-	766,459
Total other items		786,454	-	786,454
Increase (decrease) in net assets		3,156,145	(869,245)	 2,286,900
Net assets:				
Beginning of year		13,817,661	2,040,221	15,857,882
End of year	\$	16,973,806	\$ 1,170,976	\$ 18,144,782

**Aspire of Illinois** 

Statement of Functional Expenses Year Ended June 30, 2024

						Pr	ogram	Program Services								Su	Supporting Services	ervices				
														Total			Management	nent	Total			
					Be	Behavioral							₫	Program			and		Supporting	50		
		Living	Learning	ng		Health	lnno	Innovation		Careers	Coffe	CoffeeWorks	S	Services	Development	Ħ	General	Ę	Services		Grand Total	tal
Salaries and benefits	€	7,467,392 \$		2,073,434	49	490,609	<del>8</del>	277,731	€9	1,494,066	€	172,691 \$	·	11,975,923	\$ 936,631		\$ 1,50	,508,467 \$	2,445,098		\$ 14,421,021	021
Supplies		135,520		52,603		9,445		2,447		19,252		1,255		220,522	ó	9,805	-	17,403	27,208	80	247,730	730
Telephone		86,348	-	16,762		3,693		3,053		12,568		939		123,363	4	714		7,004	11,718	8	135,081	180
Postage and shipping		14		48		127		363		543		142		1,334	7,	7,127		1,043	8,170	2	6	9,504
Occupancy		1,137,724	19	197,159		31,409		18,622		111,412		4,660		1,500,986	31,	31,229	4	43,774	75,003	93	1,575,989	686
Equipment rental																						
and maintenance		66,166	-	11,614		2,085		1,087		11,127		240		92,319	2,	2,527		8,250	10,777	12	103,	960'801
Printing and publications		1,498		23						148		46		1,715	25,	25,515		2,187	27,702	22	29,	29,417
Travel and transportation	_	149,374	80	80,664		5,290		5,910		83,403		2,068		326,709	7,	7,008		5,040	12,048	84	338,757	757
Interest		45,022		7,756		2,280		98		1,091				56,235		446		1,036	1,482	82	. 22.	57,717
Depreciation and																						
amortization		571,988	13	138,661		18,064		30,154		122,229		6,243		887,339	51,	51,978	w	66,087	118,065	92	1,005,404	404
Consulting/professional		533,457	12	125,813		34,622	-	20,987		117,702		10,123		842,704	238,679	629	36	366,479	605,158	28	1,447,862	862
Membership, dues																						
and licenses		51,786	7	20,911		1,600		2,795		11,736		1,520		90,348	17,	17,193	-	13,098	30,291	9	120,	120,639
Advertising								457				2,092		2,549	18,	18,520	-	14,527	33,047	47	32,	35,596
Merchant fees and																						
bank charges		190		,				2,921		38		2,185		5,334	20,	20,263		13,008	33,271	<u>اء</u>	38,	38,605
	↔	\$ 10,246,576 \$ 2,725,448 \$ 599,224	2,72	5,448	<del>so</del>	- 1	ë <del>s</del>	366,613	€	1,985,315	<b>↔</b>	204,204 \$		16,127,380	\$ 1,371,635	- 11	\$ 2,06	2,067,403 \$	3,439,038	ll ll	\$ 19,566,418	418

See notes to financial statements.

Aspire of Illinois

Statement of Functional Expenses Year Ended June 30, 2023

					Progr	Program Services							Sup	Supporting Services	Se	
										T	Total		_	Management	Total	•
				Behavioral						Prc	Program			and	Supporting	
	Living	Learning		Health	<u>-</u>	Innovation	Careers		CoffeeWorks	Se	Services	Development	ŧ	General	Services	Grand Total
Salaries and benefits	\$ 6,223,760	\$ 1,541,058	\$ 89	464,885	↔	364,332	\$ 1,255,545	\$ 21	146,598	9 9	9,996,178	\$ 716,864	4	1,379,793	\$ 2,096,657	\$ 12,092,835
Supplies	135,437	24,099	96	8,550		2,174	12,039	30	391		182,690	8,308	œ	20,042	28,350	211,040
Telephone	77,902	19,885	35	2,860		2,575	11,514	4	773	-	115,509	6,027	7	8,218	14,245	129,754
Postage and shipping	•			95		282	150	50	24		551	5,629	6	820	6,449	7,000
Occupancy	928,375	239,248	48	14,552		17,261	106,992	32	3,021	<u>,,</u>	,309,449	41,340	0	70,553	111,893	1,421,342
Equipment rental																
and maintenance	44,334	19,286	36	1,165		1,432	10,710	01	285		77,212	3,980	0	5,682	9,662	86,874
Printing and publications	167	~,	54	90		1,905	909	9(	1,783		4,565	18,787	7	369	19,156	23,721
Travel and transportation	147,509	57,465	35	9,634		3,348	53,263	33	1,922	. •	273,141	5,631	_	3,456	9,087	282,228
Interest	41,652	12,881	31	535		774	4)	52	•		55,894	390	0	1,955	2,345	58,239
Depreciation and																
amortization	465,332	176,864	75	6,825		14,586	112,281	31	3,513		779,401	66,710	0	85,016	151,726	931,127
Consulting/professional	701,029	130,371	7	32,962		55,440	84,832	32	9,372	1,5	1,014,006	234,704	4	365,546	600,250	1,614,256
Membership, dues																
and licenses	24,542	13,655	25	803		7,203	8,904	4	902		56,112	13,495	2	9,602	23,097	79,209
Advertising	7,506	2,109	60	469		3,646	1,499	66	3,047		18,276	8,285	2	14,574	22,859	41,135
Merchant fees and																
bank charges						2,550			2,023		4,573	21,426	9	14,245	35,671	40,244
	\$ 8,797,545	\$ 2,236,975	\$ 22	543,485	↔	477,508	\$ 1,658,387	37 \$	173,657	\$ 13,8	\$ 13,887,557	\$ 1,151,576	\$	1,979,871	\$ 3,131,447	\$ 17,019,004

# Statements of Cash Flows Years Ended June 30, 2024 and 2023

		2024	2023
Cash flows from operating activities:			
Increase in net assets	\$	1,514,883 \$	2,286,900
Adjustments to reconcile increase in net assets to net cash			
provided by operating activities:			
Depreciation		1,004,034	929,757
Amortization of loan fees		1,370	1,370
Gain on sale of property		(3,691)	(19,995)
Bad debt expense		36,607	13,937
Net realized and unrealized gains on investments		(357,618)	(144,887)
Contributions restricted for investment in endowment		-	(2,500)
Reduction in carrying amount of operating right-of-use asset		13,651	13,279
Reduction in carrying amount of finance lease right-of-use assets		27,969	18,981
Interest on lease liabilities		1,167	<u>-</u>
Cash paid for operating leases		(14,800)	(14,400)
Retirement of mortgage upon forgiveness of debt		(60,393)	(14,193)
Effects of changes in operating assets and liabilities:			
Accounts receivable		(139,449)	397,751
Prepaid expenses and deposits		(31,648)	(59,516)
Deferred compensation, managed fund		(47,532)	(18,657)
Accounts payable		(258,895)	365,158
Accrued salaries and related payroll taxes		127,958	184,553
Deferred compensation liability		47,532	18,657
Net cash provided by operating activities		1,861,145	3,956,195
Cash flows from investing activities:			
Purchases of property and equipment		(695,355)	(817,910)
Proceeds from sale of property and equipment		11,167	19,995
Purchase of investments		(1,392,981)	(4,402,923)
Proceeds from sale of investments		164,726	1,943,459
Net cash used in investing activities		(1,912,443)	(3,257,379)
Cash flows from financing activities:			
Cash paid for finance leases		(176,830)	(139,784)
Proceeds from contributions restricted for investment in endowment		-	2,500
Principal payments on long-term debt		(267,078)	(258,096)
Net cash used in financing activities		(443,908)	(395,380)
(Decrease) increase in cash and cash equivalents		(495,206)	303,436
Cash and cash equivalents:			
Beginning		2,207,562	1,904,126
Ending	\$	1,712,356 \$	2,207,562
Supplemental disclosure of cash flow information:			
Cash paid for interest	<u>\$</u>	57,717 \$	58,239
Supplemental schedule of noncash investing and financing activities:			
Acquisition of vehicles through finance lease obligation	\$	60,523 \$	109,260
Noncash financing activity—forgiveness of mortgage loan	\$	60,393 \$	14,193
Establishment of lease liability for operating lease	\$	- \$	60,382
, , ,			

## **Notes to Financial Statements**

## Note 1. Nature of Activities

Aspire of Illinois (Aspire) is a leading provider of services for more than 1,000 people with developmental disabilities and their families in the Chicago metropolitan area, Lake County (Illinois), and southeastern Wisconsin. Incorporated as a nonprofit corporation in the state of Illinois in 1960, Aspire's mission is to support the successes of adults with developmental disabilities, strengthen their families and build embracing communities. True to the vision of its founders, Aspire focuses on community-based services with a common thread of building independence and promoting inclusion. Aspire conducts its activities from various locations, including its headquarters in Hillside, Illinois, as well as virtually.

Aspire has a fiscal year that ends on June 30. Significant accounting policies followed by Aspire are presented below.

# Note 2. Summary of Significant Accounting Policies

**Basis of presentation:** Aspire's financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), as applicable to nonprofit organizations.

**Accounting standards:** Aspire follows accounting standards established by the Financial Accounting Standards Board (FASB) to ensure consistent reporting of financial condition, results of activities, and cash flows. References to U.S. GAAP in these footnotes are to the FASB Accounting Standards Codification, sometimes referred to as the Codification or ASC.

**Use of estimates:** The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Revenue recognition:** Contribution revenues and other support are recognized in the fiscal year received. Contract revenue is recognized when the related expenditure has been incurred. Program service fees are recognized as earned and net of allowances.

**Government contracts:** Aspire receives funding under contracts from various federal, state and local government agencies. Revenue is recognized as income under government contracts based on their respective terms. Government contracts are primarily conditional contributions which are recognized when the barriers have been substantially met (generally when qualifying expenses have been incurred and all other contract requirements have been met). Amounts received prior to incurring qualifying expenditures are reported as deferred revenue in the statements of financial position. There are no conditional commitments as of June 30, 2024 and 2023, respectively. Aspire receives a substantial amount of its operating support from government agencies. Any significant reduction in the level of this support could have an effect on Aspire's programs.

**Contributions:** Unconditional promises to give cash and other assets to Aspire are recorded at fair value at the date the promise is made and reported as increases in either net assets with or without donor restrictions. Amounts received that are for future periods or are restricted by the donor for specific purposes are reported as net assets with donor restrictions.

**Functional allocation of expenses:** The cost of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

# Note 2. Summary of Significant Accounting Policies (Continued)

The expenses and methods of allocation are as follows:

Expense	Method of Allocation
Salaries and benefits	Full Time Equivalent
Supplies	Full Time Equivalent
Telephone	Full Time Equivalent
Postage and shipping	Directly Charged
Occupancy	Directly Charged
Equipment rental and maintenance	Full Time Equivalent
Printing and publications	Directly Charged
Travel and transportation	Directly Charged
Interest	Directly Charged
Depreciation and amortization	Full Time Equivalent
Consulting/professional	Directly Charged
Membership, dues and licenses	Directly Charged
Advertising	Directly Charged
Merchant fees and bank charges	Directly Charged

**Cash and cash equivalents:** Aspire maintains its cash balances in bank accounts which, at times, may exceed federally insured limits. Aspire has not experienced any losses in such accounts and management believes that Aspire is not exposed to any significant credit risk on cash.

**Investments:** Investments are recorded at fair value. Investment income, realized gains (losses) and change in unrealized gains are recorded in the statements of activities as increases or decreases in unrestricted net assets. Interest income from investments is recorded on the accrual basis. Private equity investments are recorded at fair value based on the net asset value (NAV) of the fund.

Accounts receivable: Accounts receivable consist of obligations due primarily from government agencies. Accounts receivable are carried at original invoice, net of an allowance for expected future credit losses. The expected future credit loss allowance methodology for accounts receivable is developed using historical collection experience, current and future economic market conditions, and a review of the current status of customer's trade accounts receivables. These factors may change over time, impacting the allowance level. All accounts or portions thereof deemed to be uncollectible or to require an excessive collection cost are written off to the allowance for expected future credit losses. Bad debt expense consists primarily of outstanding billings made to third-party payers which were deemed uncollectible and written off. The allowance for expected future credit losses was \$0 and \$13,937 at June 30, 2024 and 2023, respectively.

**Pledges receivable:** Pledges receivable consist of unconditional promises to give and are recorded at the present value of estimated future cash flows. Pledges have been discounted using rates that approximate the risk associated with the ultimate collection of the receivable. The discount is amortized using an effective yield over the expected collection period of the receivable. Management considers pledges receivable to be fully collectible at June 30, 2024 and 2023. Accordingly, no allowance for uncollectible accounts is required.

## **Notes to Financial Statements**

# Note 2. Summary of Significant Accounting Policies (Continued)

**Property and equipment:** Property and equipment are carried at cost, except donated assets which are recorded at fair value at date of donation. Assets retired or otherwise disposed of are removed from the accounts at their net carrying amount. Aspire depreciates its property and equipment using primarily the straight-line method over the estimated useful lives of the assets, which are 30 years for buildings, five to 30 years for building and leasehold improvements, three to 10 years for furnishings and equipment and five years for vehicles.

**Leases:** Aspire follows the lease accounting guidance in FASB ASC Topic 842. Aspire determines if an arrangement is a lease at inception of the contract. Under Topic 842, a lease is a contract, or part of a contract, that conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Aspire's contracts determined to be or contain a lease include explicitly or implicitly identified assets where Aspire has the right to obtain substantially all of the economic benefits of the assets and has the ability to direct how and for what purpose the assets are used during the lease term.

Leases are classified as either operating or finance. For both operating and finance leases, Aspire recognizes a lease liability equal to the present value of the remaining lease payments, and a right-of-use asset equal to the lease liability, subject to certain adjustments, such as for prepaid rents. The lease term may include options to extend or terminate the lease when it is reasonably certain that Aspire will exercise such option. When the rate implicit in the lease is not readily determinable, Aspire has made a policy election to use a risk-free rate, based on the United States Treasury rates, to determine the present value of the lease payments for all classes of assets.

Aspire defines a short-term lease as any lease arrangement with a lease term of 12 months or less that does not include an option to purchase the underlying asset. Aspire has made a policy election to not recognize right-of-use assets and lease liabilities for short-term leases. Aspire had no identifiable short-term leases as of June 30, 2024 and 2023.

Operating leases result in a straight-line lease expenses, while finance leases result in front-loaded expense patterns. Aspire's lease agreements do not contain residual value guarantees or restrictive covenants.

**Loan fees:** Loan fees are capitalized as incurred and are amortized over the life of the related debt using a method which approximates the effective interest method. Aspire refinanced its mortgage loan in August 2021, and capitalized loan fees of \$9,590. The balance of prior capitalized loan fees in the amount of \$8,505 were expensed at the time of refinancing and are netted against debt on the statements of activities. For the years ended June 30, 2024 and 2023, the amount amortized was \$1,370. The loan fee expenses and amortization are included in depreciation and amortization expense on the accompanying statements of functional expenses.

**Net assets:** Net assets and changes in net assets are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets are classified and reported as follows:

**Net assets without donor restrictions:** Net assets that are not subject to donor-imposed restrictions including amounts designated by the Board of Directors for specific purposes.

## **Notes to Financial Statements**

# Note 2. Summary of Significant Accounting Policies (Continued)

**Net assets with donor restrictions:** Net assets are subject to donor-imposed restrictions that may or will be met by actions of Aspire or by the passage of time. When a donor restriction expires (that is, when a stipulated time restriction ends or the purpose for which the contributions were restricted is fulfilled), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. In the absence of donor-imposed restrictions on the use of the assets, contributions of long-lived assets are reported as increases in net assets without donor restrictions when placed in service. Included in net assets with donor restrictions are net assets subject to donor-directed restrictions to be maintained in perpetuity by Aspire.

**Employee Retention Tax Credit:** Aspire determined their eligibility for the Employee Retention Credit in 2023. This tax credit was established as part of the Coronavirus Aid, Relief and Economy Security Act. The revenue generated and received from this tax credit totaled \$703,631, including \$62,838 accrued interest, and is included in other items in the statements of activities in 2023. Aspire did not receive the Employee Retention Credit in 2024.

**Income taxes:** Aspire is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and applicable state law. In addition, Aspire qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(1).

The accounting standard on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, Aspire may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. Examples of tax positions include the tax-exempt status of Aspire and various positions related to the potential sources of unrelated business taxable income. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. There were no unrecognized tax benefits identified or recorded as liabilities for the reporting periods presented in the financial statements.

Aspire files Form 990 in the U.S. federal jurisdiction and the state of Illinois.

Adopted accounting pronouncements: The FASB issued Accounting Standards Update 2016-13, Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which replaces the previous incurred loss impairment methodology for financial assets reported at amortized cost, such as trade receivables, with a methodology that reflects expected credit loss estimates and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Aspire implemented this update in fiscal year 2024 which did not have a significant impact on the financial statements.

**Subsequent events:** Aspire has evaluated subsequent events for potential recognition and or/disclosure through December 6, 2024, the date the financial statements were available to be issued.

## **Notes to Financial Statements**

# Note 3. Description of Program and Supporting Services

The following program and supporting service category expenses are reported on the statements of activities:

**Living:** Provides community group homes, independent living services and life skills development to support people with disabilities.

**Learning:** Provides day programs and vocation skills training to support the success of people with disabilities.

**Behavioral health:** Behavior therapy services provide assessment, intervention and training in the development of positive strategies and techniques for positive behaviors for improved daily experiences and relationships.

**Innovation:** Provides comprehensive services to support diversity in the workplace and in schools, as well as providing services to individuals living independently.

**Careers:** Provides alternatives to traditional employment and job training and placement in collaboration with community partners.

**CoffeeWorks:** Social enterprise and dynamic partnership with Metropolis Coffee Company and Canteen-Vending to employ adults with disabilities to roast and ship coffee across the country. All net proceeds benefit Aspire.

# Note 4. Availability and Liquidity

The following represents Aspire's financial assets at June 30, 2024 and 2023:

	20	024	2023
Financial assets at year-end:			
Cash and cash equivalents	\$ 1,7	12,356	\$ 2,207,562
Investments	8,9	75,365	7,389,492
Accounts receivable	2,2	88,130	2,185,287
Total financial assets	12,9	75,851	11,782,341
Less amounts not available to be used within one year:			
Net assets with donor restrictions	1,0	59,990	1,170,976
Board designated investments	2,1	25,888	1,861,831
	3,1	85,878	3,032,807
Financial assets available to meet general			
expenditures over the next 12 months	\$ 9,7	89,973	\$ 8,749,534

Aspire's liquidity management plan is to utilize cash in excess of daily requirements to prevent draws on the line of credit agreement. Aspire has available credit facilities totaling \$2,900,000 to meet current and future cash flow needs (Note 8).

## **Notes to Financial Statements**

## Note 5. Investments and Fair Value Measurements

The Fair Value Measurements and Disclosures topic of the Codification defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and sets out a fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined under the topic as assumptions market participants would use in pricing an asset or liability. The three levels of the fair value hierarchy under the topic are described below:

- **Level 1:** Unadjusted quoted prices in active markets, such as the New York Stock Exchange, for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2: Inputs other than quoted prices within Level 1 that are observable for the asset or liability, either directly or indirectly, and fair value is determined through the use of models or other valuation methodologies. Investments which are generally included in this category include corporate bonds and loans, less liquid and restricted equity securities and certain over-the-counter derivatives. A significant adjustment to a Level 2 input could result in the Level 2 measurement becoming a Level 3 measurement.
- Level 3: Inputs are unobservable for the asset or liability and include situations where there is little, if any, market activity for the asset or liability. The inputs into the determination of fair value are based upon the best information in the circumstances and may require significant management judgment or estimation. Investments that are included in this category generally include equity and debt positions in private companies and general and limited partnership interests in corporate private equity and real estate funds, debt funds and funds of hedge funds.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the highest level of input that is significant to the fair value measurement. Aspire's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the investment.

For the fiscal years ended June 30, 2024 and 2023, the application of valuation techniques applied to similar assets and liabilities has been consistent, and there are no unfunded commitments at June 30, 2024 and 2023, requiring fair value measurement. The following is a description of the valuation methodology used for investments measured at fair value:

**Investment securities:** The fair value of publicly traded mutual funds is based upon market quotations of national security exchanges. These financial instruments are classified as Level 1 in the fair value hierarchy. Money market funds are valued at the net asset value of the shares held by Aspire at year-end, which is based on quoted market prices and are classified as Level 1.

Aspire reports the fair value of private equity using the practical expedient method. The practical expedient method allows for the use of NAV, either as reported by the investee fund or as adjusted by Aspire based on various factors. The private equity investment has no redemption restrictions and there are no unfunded commitments.

# **Notes to Financial Statements**

# Note 5. Investments and Fair Value Measurements (Continued)

Investments at June 30, 2024 and 2023, are composed of the following:

	2024	2023
Investment securities:		
Money market funds	\$ 889,969	\$ 768,605
Mutual funds:		
Fixed income	5,010,978	4,326,036
Equity	2,807,129	2,165,791
Real Estate	162,971	129,060
Private equity	 104,318	
	\$ 8,975,365	\$ 7,389,492

Investment returns recorded in the statements of activities and changes in net assets are as follows:

	 2024	2023
Interest and dividends, net of fees	\$ 250,870	\$ 176,870
Realized and unrealized gains	357,618	144,887
	\$ 608,488	\$ 321,757

Aspire assesses the levels of the investments at each measurement date, and transfers between levels are recognized on the actual date of the event or change in circumstances that caused the transfer in accordance with Aspire's accounting policy. There were no transfers among levels during the year presented.

# **Notes to Financial Statements**

# Note 5. Investments and Fair Value Measurements (Continued)

The following tables present Aspire's fair value measurements on a recurring basis at June 30, 2024 and 2023:

		20	)24			
Level 1		Level 2		Level 3		Total
\$ 889,969	\$	-	\$	-	\$	889,969
5,010,978		-		-		5,010,978
2,807,129		-		-		2,807,129
162,971		-		-		162,971
\$ 8,871,047	\$	-	\$	-	\$	8,871,047
						104,318
				·	\$	8,975,365
\$	\$ 889,969 5,010,978 2,807,129 162,971	\$ 889,969 \$ 5,010,978 2,807,129 162,971	Level 1 Level 2  \$ 889,969 \$ -  5,010,978 - 2,807,129 - 162,971 -	\$ 889,969 \$ - \$ 5,010,978 - 2,807,129 - 162,971 -	Level 1 Level 2 Level 3  \$ 889,969 \$ - \$ -  5,010,978  2,807,129  162,971	Level 1 Level 2 Level 3  \$ 889,969 \$ - \$ - \$  5,010,978

			2	023		
	 Level 1	L	evel 2		Level 3	Total
Investment securities:						
Money market funds	\$ 768,605		-		-	\$ 768,605
Mutual funds:						
Fixed income	4,326,036		-		-	4,326,036
Equity	2,165,791		-		-	2,165,791
Real estate	129,060		-		-	129,060
	\$ 7,389,492	\$	-	\$	-	\$ 7,389,492

<sup>\*</sup>Certain investments are measured at fair value using NAV per share (or its equivalent) as a practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in the tables above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

Aspire's investment in private equity has not been categorized in the fair value hierarchy as Aspire has elected to measure this fund at NAV per share under the practical expedient.

Aspire did not have any outstanding commitments to this fund as of June 30, 2024. Additional information is as follows:

	2024		Redemptions	Redemption
	F	air Value	Frequency	Notice Period
AB Private Credit Investors Corporation	\$	104,318	Monthly	30 days

## **Notes to Financial Statements**

# Note 6. Property and Equipment

Property and equipment is as follows at June 30, 2024 and 2023:

	2024	2023
Land	Ф 4.000.400	Ф. 4.000.400
Land	\$ 1,696,186	\$ 1,696,186
Buildings	6,488,743	6,488,743
Buildings and leasehold improvements	9,487,785	8,931,343
Furnishings and equipment	1,421,633	1,304,416
Vehicles	1,157,815	1,101,292
Total property and equipment, at cost	20,252,162	19,521,980
Less accumulated depreciation	(10,160,350)	(9,174,536)
	\$ 10,091,812	\$ 10,347,444

Depreciation of property and equipment charged to expense was \$1,004,034 and \$929,757 for the years ended June 30, 2024 and 2023, respectively. Depreciation expense includes charges related to disposals.

## Note 7. Leases

Aspire enters into contracts to lease real estate, office equipment and vehicles. Aspire's most significant lease is an equipment lease entered into with Enterprise Fleet Management on March 12, 2020. Aspire took delivery of the first vehicle under the lease on June 22, 2020. There were 20 additional vehicles leased and delivered to Aspire from September 2020 through September 2023. The terms of the lease payments range from four to five years. Certain leases include renewal, termination or purchase options. Under FASB ASC Topic 842, the lease term at the lease commencement date is determined based on the non-cancellable period for which Aspire has the right to use the underlying assets, together with any periods covered by an option to extend the lease if Aspire is reasonably certain to exercise that option, periods covered by an option to terminate the lease if the Organization is reasonably certain to not exercise that option, and periods covered by an option to extend (or to terminate) the lease in which the exercise of the option is controlled by the lessor. Aspire considered a number of factors when evaluating whether the options in its lease contracts were reasonably certain of exercise, such as length of time before option exercise, expected value of the leased asset at the end of the initial lease term, importance of the lease to overall operations, costs to negotiate a new lease and any contractual or economic penalties.

FASB ASC Topic 842 includes a number of reassessment and re-measurement requirements for lessees based on certain triggering events or conditions, including whether a contract is or contains a lease, assessment of lease term and purchase options, measurement of lease payments, assessment of lease classification and assessment of the applicable discount rate. Aspire reviewed the reassessment and remeasurement requirements and did not identify any events or conditions during the fiscal year ended June 30, 2023, that required a reassessment or re-measurement. In addition, there were no impairment indicators identified during fiscal years 2024 and 2023 that required an impairment test for Aspire's right-of-use assets or other long-lived assets in accordance with ASC 360-10.

## **Notes to Financial Statements**

## Note 7. Leases (Continued)

The components of lease expense related to leases for the fiscal years ended June 30, 2024 and 2023, are as follows:

	2024			2023	
Operating lease cost	\$	14,820	\$	14,820	
Finance lease cost		176,220		138,748	
Total lease cost	\$	191,040	\$	153,568	

Other lease-related information as of and for the years ended June 30, 2024 and 2023, is as follows:

	2024	2023
Weighted-average remaining lease term—operating leases Weighted-average remaining lease term—finance leases	2.33 years 2.57 years	3.33 years 2.97 years
Weighted-average discount rate—operating leases Weighted-average discount rate—finance leases	2.88% 5.21%	2.88% 3.92%

As of June 30, 2024, maturities of Aspire's lease liabilities are as follows:

	Operating		Finance	
		Leases	Leases	
Years ending June 30:				
2025	\$	15,000	\$ 160,456	
2026		15,200	74,801	
2027		5,100	41,656	
2028		-	37,219	
2029		-	2,506	
Total lease payments		35,300	316,638	
Less imputed interest		(1,128)	(27,236)	
Total lease obligation	\$	34,172	\$ 289,402	

## Note 8. Line of Credit

Aspire refinanced its existing line of credits with Fifth Third Bank on August 15, 2021, which consolidated the two lines of credits into one. The line of credit allows for borrowings of up to \$2,900,000. Interest on any unpaid principal balance will be calculated using a rate of 1.250 percentage points under the Index rate published by Fifth Third Bank, N.A. If, at any time, the Index rate is determined to be less than 3.00%, then the Index shall be deemed to be 3.00%. So long as any indebtedness remains outstanding, Aspire shall maintain no less than \$2,900,000 in unrestricted value in cash accounts or marketable securities, exclusive of any such marketable securities purchased with margin loans, to be tested on a semi-annual basis in the months of February and August. In addition, the outstanding principal balance of the line of credit must be \$0 for at least 30 consecutive days during each annual period ending on the anniversary date of the loan agreement.

## **Notes to Financial Statements**

# Note 8. Line of Credit (Continued)

There were no outstanding balances on the lines of credit as of June 30, 2024 and 2023, or borrowings for the years then ended.

Aspire manages its financing arrangements by using available excess cash balances, including cash proceeds from restricted contributions, to repay the line of credit. The line then funds payments of expenditures, including those which qualify for reimbursement under restricted contributions (at which time the restrictions are released). The line requires Aspire to maintain \$2,900,000 in cash and investments that will be measured semi-annually.

The line of credit loan in the amount of \$2,900,000 was refinanced on August 15, 2023, with a maturity date of August 15, 2025.

# Note 9. Long-Term Debt

Long-term debt is as follows at June 30, 2024 and 2023:

		2024		2023
Mortgage note payable to Fifth Third Bank dated August 25, 2021, requiring monthly payments of \$25,380, including interest at 3.2% through August 2028, with a final balloon payment due August 2028. The note is secured by commercial real estate owned by Aspire.	. \$	1,117,912	\$	1,381,449
Mortgage notes payable to Lake County, Illinois through the Lake County Department of Planning and Development dated March 6, 1998, requiring annual payments totaling \$2,083, without interest, and are due to mature March 1, 2028. The notes are secured by	·	, ,-	·	,,,,,,,
residential real estate located in Zion, Illinois.		9,383		11,466
Mortgage note payable to Lake County, Illinois through the Lake County Department of Planning and Development dated January 28, 2000, requiring an annual payment of \$1,458, without interest, and are due to mature February 1, 2030. The note is				
secured by residential real estate located in Zion, Illinois.		8,758		10,216
Conditional mortgages payable to Lake County, Illinois, were provided by Lake County to assist in the purchase of certain residential facilities. The mortgages do not require repayment, provided the homes are utilized in the residential program during the terms of the respective agreements, ranging from				
15 to 30 years ending in 2032.		234,711		295,104
Less unamortized loan fees		(5,709)		(7,079)
	\$	1,365,055	\$	1,691,156

# **Notes to Financial Statements**

# Note 9. Long-Term Debt (Continued)

Scheduled maturities in each of the next five years and thereafter are:

Years ending June 30:	
2025	\$ 340,954
2026	311,072
2027	294,075
2028	361,937
2029	2,509
Thereafter	 60,217
	1,370,764
Less unamortized loan fees	 (5,709)
	\$ 1,365,055

Loan fees of \$9,590 are shown net of accumulated amortization of \$3,881, leaving a remaining balance of unamortized loan fees of \$5,709.

## Note 10. Net Assets

Net assets without donor restrictions for the years ended June 30, 2024 and 2023, are as follows:

	2024	2023
Undesignated	\$ 16,473,787	\$ 15,111,975
Board designated endowment	2,125,888	1,861,831
	\$ 18,599,675	\$ 16,973,806

Net assets with donor restrictions were as follows for the years ended June 30, 2024 and 2023:

	2024	2023
Specific purpose	\$ 916,379	\$ 1,044,859
Endowment	143,611	126,117
	\$ 1,059,990	\$ 1,170,976

Net assets released from net assets with donor restrictions are as follows:

	2024	2023	
¢	1 //08 133	¢ 1070.81/	1
<u>Ψ</u>	1,400,100	Ψ 1,919,012	<del>-</del>
\$	1,408,133	\$ 1,979,814	4
	\$ \$	\$ 1,408,133	\$ 1,408,133 \$ 1,979,814

## **Notes to Financial Statements**

# Note 11. Endowment Fund

In 1992, Aspire's Board of Directors established an endowment fund for the purpose of providing an alternative source of income for Aspire's operations which would ultimately benefit its participants. Net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

In June 2019, Aspire received a donor restricted endowment for the purpose of providing scholarship assistance to low-income individuals receiving services through Aspire's Life On My Own (LOMO) program. For the years ended June 30, 2024 and 2023, no scholarship funds have been awarded. These funds are maintained in a separate investment account.

Aspire's endowment net asset composition is as follows for the years ended June 30, 2024 and 2023:

	2024					
	W	ithout Donor		Donor		
	F	Restrictions		Restricted	Total	
Board designated endowment funds Donor-restricted endowment funds: Original donor-restricted gift amounts and amounts required to be maintained	\$	2,125,888	\$	-	\$	2,125,888
in perpetuity by donor		-		92,500		92,500
Accumulated investment gains		-		51,111		51,111
Total endowment net assets	\$	2,125,888	\$	143,611	\$	2,269,499
				2023		
	W	ithout Donor		Donor		
	F	Restrictions		Restricted		Total
Board designated endowment funds Donor-restricted endowment funds: Original donor-restricted gift amounts and amounts required to be maintained	\$	1,861,831	\$	-	\$	1,861,831
in perpetuity by donor		-		92,500		92,500
Accumulated investment gains		-		33,617		33,617
Total endowment net assets	\$	1,861,831	\$	126,117	\$	1,987,948

## **Notes to Financial Statements**

# Note 11. Endowment Fund (Continued)

The changes in endowment net assets for Aspire were as follows for the years ended June 30, 2024 and 2023:

	2024						
	W	ithout Donor	Donor				
	Restrictions		Restricted		Total		
Endowment net assets, beginning of year Contributions	\$	1,861,831 -	\$	126,117 -	\$	1,987,948 -	
Investment income		264,057		17,494		281,551	
Endowment net assets, end of year	\$	2,125,888	\$	143,611	\$	2,269,499	
				2023			
	Without Donor Restrictions		Donor Restricted				
					Total		
Endowment net assets, beginning of year	\$	1,653,869	\$	109,975	\$	1,763,844	
Contributions		-		2,500		2,500	
Investment income		207,962		13,642		221,604	
Endowment net assets, end of year	\$	1,861,831	\$	126,117	\$	1,987,948	

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or Illinois Uniform Prudent Management of Institutional Funds Act (UPMIFA) requires Aspire to retain as a fund of perpetual duration. In accordance with U.S. GAAP, deficiencies of this nature are reported in donor restricted net assets. There were no such deficiencies as of June 30, 2024 and 2023.

Aspire has adopted investment and spending policies for endowment assets as follows:

**Investment policy:** Aspire has adopted an investment policy for its endowment assets that seeks to provide a competitive total return consistent with historical capital market conditions and subject to risk tolerances, liquidity requirements and investment guidelines established by its endowment investment policy. The endowment fund portfolio is diversified, and includes bond, domestic and international equity mutual funds, private equity funds and money market funds.

**Spending policy:** For the first year after the inception of the endowment, the Board of Directors will not appropriate any funds for expenditure. After that time, consistent with the purpose of the endowment and organization, and subject to donor-imposed restrictions on endowment gifts, Aspire may appropriate for expenditure or accumulate so much of the endowment fund as the Board of Directors determines is prudent for the uses, benefits, purposes, and duration for which the endowment is established.

In compliance with UPMIFA, the decision to appropriate will incorporate the following considerations:

- (1) The duration and preservation of the endowment
- (2) The purposes of the institution and the endowment
- (3) General economic conditions

## **Notes to Financial Statements**

# Note 11. Endowment Fund (Continued)

- (4) The possible effect of inflation or deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the institution
- (7) The investment policy of the institution

Aspire's appropriations calculation will be based on a 12-quarter rolling average and will consider a combination of market performance of the endowment and needs of Aspire. The calculation may be adjusted, from time to time, by the Board of Directors as it deems reasonable and appropriate.

## Note 12. Employee Benefit Plan

Aspire maintains a savings and retirement plan under Section 403(b) of the IRC. This plan is available to all employees who have attained the age of 21 and have completed at least 1,000 hours of service. The plan allows employees to contribute a percentage of their annual compensation, subject to Internal Revenue Service limitations. Aspire matches up to 50% of the participant's contributions, up to a maximum participant contribution of 5%. Participants are fully vested in their contributions at all times and vest over three years in any matching contributions made by Aspire. Matching contributions made by Aspire to the plan totaled \$195,021 and \$118,600 for the years ended June 30, 2024 and 2023, respectively.

## Note 13. Deferred Compensation Agreement

Aspire has a Section 457(b) deferred compensation arrangement with its President/CEO, which will provide benefits to the executive upon retirement. Aspire contributes 2.5% of the employee's gross wages. The plan assets are held in Aspire's name and are invested in a portfolio determined by the executive. Costs incurred under the deferred compensation arrangement for the years ended June 30, 2024 and 2023, totaled \$8,125 and \$4,630, respectively. At June 30, 2024 and 2023, \$201,704 and \$154,173, respectively, was accrued as a liability and set aside in a separate asset account for this benefit. The assets held in this account are the property of Aspire and are subject to the claims of the general creditors. The assets are invested in a mutual fund which is measured at fair value using NAV per share as a practical expedient and has not been categorized in the fair value hierarchy.

## Note 14. Significant Concentrations

Approximately 76% and 75% of Aspire's revenues for the years ended June 30, 2024 and 2023, respectively, were from state of Illinois government agencies. A significant reduction in the level of this support, if this were to occur, could have a significant effect on Aspire's programs and activities.

Amounts due from these agencies represent 82% and 81% of the total outstanding accounts receivable balance as of June 30, 2024 and 2023, respectively.

## Note 15. Compliance With Contracts or Restrictions

Financial assistance from governmental entities, in the form of contracts, are subject to special audit. Such audits could result in claims against Aspire for disallowed costs or noncompliance with grantor restrictions. No provision has been made for any liabilities that may arise from any such audits since the amounts, if any, cannot be determined at this time.

# **Notes to Financial Statements**

# Note 16. Contribution of Nonfinancial Assets

For the years ended June 30, 2024 and 2023, gifts in-kind recognized within the statements of activities included:

	2024	2023	
Legal services	\$ 107,823	\$ 7,169	
Other professional services	45,064	28,466	
Total	\$ 152,887	\$ 35,635	

Aspire recognized contributed nonfinancial assets within revenue, including contributed legal and professional services. Contributed nonfinancial assets did not have donor-imposed restrictions.

Contributed legal and professional services are determined based on invoices provided by the vendors for hours of service provided at market rates.